

BLUE GRASS SPORTSMEN'S LEAGUE
BOARD OF DIRECTORS MEETING
February 25, 2020

Call to Order: 7:03pm

Prayer: Given by Ben Riffell

Pledge: Led by Tim McCullar

Roll Call: Present: T. McCullar, B. Wright, R. Summers, M. Kass, B. Blackburn, M. Dacci, G. Richardson, J. Burke, H. Moore, C. Baldridge, A. Dillender, D. Smallwood, R. Mulcahy, B. Riffell, B. Wayne

Absent: Aaron Brulc, D. Gahafer

Quorum was Present

Minutes:

Motion by: Don Smallwood, 2nd by Mark Dacci to dispense with the reading of the minutes and approve as written

Motion: Passed

Guest – Will Wilson with GCH Insurance

Mr Wilson gave packets for insurance proposal to the BOD for their review.

Questions/answers were discussed with the BOD.

Directors were asked that if there were any changes/updates for their divisions that they please present them to the office in writing prior to the next BOD meeting.

Treasurer Report – given by Ron Summers

Total income for fiscal year to date \$339,182 currently under budget which shows only 93.02% projected income.

Dupree account has \$174,269 with \$1000 investment since September

Total expenses \$336,213 below budget at 93.29%

Main Club loss from Sept – Jan 31st, (- \$20,622)

Membership Committee Report – from John Burke

Longevity of members that were archived in 2019 was pointed out: The club lost 36 members that had been members for 9 years. Also, 46 members who were between the ages of 46-55 years old were lost.

John proposed several recommendations to the BOD regarding how to retain members and make the general membership meeting more interesting:

- Only one orientation the first Tuesday of the month prior to General Meeting
- Drawing of a \$100 gift certificate from KDFWR. Possible use for hunting/fishing license
- Drawing for Turkey hunting
- Beginner reloading classes
- Beginner shoot with Shotgun Instructor. Possibly give away 4 rounds of clays

John's suggestions on attracting New Members:

- Each division should have participants sign a waiver form to include email, providing a way to target marketing
- Add email to guest passes
- News release to TV stations and follow up to local newspapers
- Visit Lex.com, to list us as a place of interest
- Education of matches
- Beginners day in divisions

The president called for a straw vote in favor of John to continue his pursuit in obtaining members. The board commended John for his efforts and asked that he continue his quest for solutions on this matter.

Motions

Motion by: Charles Baldrige, 2nd by Mike Kass

I move that the Board of Officers and Directors of the Blue Grass Sportsmen's League approve the 2020 Bluegrass Shotgun Championship to be held on Saturday, October 24, 2020; match set-up will be held on Sunday, October 18 and Thursday, October 22; and staff match will be held on Friday, October 23. Shooting areas and venues may be closed on these dates subject to match setup and use.

I further move that non-Pistol Club shooting venues may be used subject to availability and approval of controlling Divisions (e.g. Muzzle-Loader, AirGun, etc); that other areas on BGSL property (e.g. trails, fields, etc.) may be used as shooting venues subject to the approval of the BGSL Operations Manager; and that all 'Courses of Fire' be approved by the BGSL Range Master.

Motion: Tabled

Motion by: Charles Baldrige, 2nd by Doc Blackburn

I move that the Board of Officers and Directors of the Blue Grass Sportsmen's League approve the expenditure of up to \$10000 of Pistol Club funds by the Pistol Club to repair/improve the pit areas in preparation for the upcoming major match season

Call for Question

Motion: Passed

Motion by: Charles Baldrige, 2nd by John Burke

I move that the Board of Officers and Directors of the Blue Grass Sportsmen's League amend the existing military service policy to provide the following accommodation for our prospective veteran members:

- *NEW members who provide proof of veteran status will receive a 90 day trial membership free of charge, after which normal membership rates and customary fees (renewal, gate and initiation) would apply should the member elect to renew*

The following conditions apply to this offering:

- 1. Acceptable proof of veteran status consists of one of the following:*
 - a. VA Benefits card*
 - b. Retired service member card*
 - c. DD214 honorable discharge*
- 2. This offering is only good for one free trial*
- 3. This offering is not retroactive*
- 4. This membership excludes voting rights during the 90 day trial membership*

Call for Question

Motion: Passed

Motion by: John Burke, 2nd by Mark Dacci

I move that the Board of Officers and Directors of the Blue Grass Sportsmen's League budget up to \$500.00 for the Membership Committee to provide drawings/incentives to increase participation in the General Membership meetings.

Also, up to \$2000 shall be spent for purchase of BGSL 75th anniversary caps to be used for promotional purposes and sale to members.

Call for Question

Motion: Passes

Ron Summers was tasked in getting figures for possible dues increase. This is what was determined

- The last dues increase was set at \$240 in 2011
- Currently there are \$440K analyzed in expenses for main club and farm
- An additional \$1200 increase in insurance and \$3200 increase in property tax is anticipated
- \$65K fixed income in addition to revenue from dues
- Inflation rate is 1.9% annually for projection
- Attrition rate of members is at 2% for projection

The board discussed how depreciation is addressed in the budget.

An increase in dues was discussed.

Motion by: Doc Blackburn, 2nd by Don Smallwood,

I move that the Board of Officers and Directors of the Blue Grass Sportsmen's League recommend an increase of annual dues to \$290 per year with a 5% annual cost of living increase each year for four years.

Motion: Passes

Farm Report – by Ben Riffell

Ben has contacted 2 or 3 companies that would do lead remediation.

Gibson & Ricketts, which was used in the past, came to the club to survey the area in question.

They said they will get us numbers within the next week.

Tim mentioned that he would like to find a farm truck to replace the Ford Ranger, which requires extensive repairs.

Motion by: Mike Kass, 2nd by Don Smallwood for meeting to adjourn.

Motion: Passes

Meeting adjourned at 9:25 PM