

**BLUE GRASS SPORTSMEN'S LEAGUE
BOARD OF DIRECTORS MEETING
Tuesday – September 27, 2022**

Call to Order: 7:00 pm

Prayer: Given by Ben Riffell

Pledge: Led by Lafe Kunkel

Roll Call: Present: Lafe Kunkel, B. Wright,, R. Summers, N. Bottoms, J. Burke, J. Purdy, D. Easley, D. Smallwood, A. Dillender, D. Gahafer, T. McCullar, B. Riffell, B. Wayne

Absent : Aaron Brulc, Fred Foster, Tim Foley

Quorum Present

Minutes:

***Motion by:** Tim McCullar, 2nd by Nelson Bottoms to dispense with the reading of the minutes and approve as written.*

Motion: Passed

Treasurer Report (for August 2022): by Ron Summers

Total Cash All Bank accounts \$311,571.49

Dupree account total value is \$226,718.20

LPL Financial total value is \$5,955.07

Total loss for Operations (Main Club, Farm and GP Range) is \$57,863.45.

Main Club shows a net profit of \$13,765.33, the Farm and GP show losses of \$15,729.65 and \$55,899.13 respectively. The loss is the result of the approximately \$69,500.00 loss in bond value.

Net Income before for depreciation, capital expenditures and bond loss is \$97,767.68.

Total Operations gross income is \$466,458.79. This is \$16,808.79 above the FY21-22 budget, mostly due to the second sale of cattle.

Total Membership Income is \$380,516.41. This is \$6,483.59 below the FY21-22 budget amount. This reflects the multi-year trend of a 2% annual loss in membership.

Total expenses are \$53,169.16 below FY21-22 budget. Half of this savings is the result of not making any facility expansions and reduced payroll costs.

FY21-22 Operations loss is \$8,036.55 below the FY21-22 budgeted loss of \$65,900.00.

Consolidated P & L

The Consolidated P&L shows:

Income \$ 939,809.67

Expenses \$1,052,443.75 (\$69,502.66 in bond fund losses)

Net Loss -\$ 112,634.08

Capital Expenditures of \$119,716.94 will be moved to Assets at Fiscal Year-end which changes the Net Loss to a Net Profit of \$7,082.86.

***Motion by:** John Burke, 2nd by Don Smallwood to accept treasurer report as presented.*

Motion Passes

Farm Report – by Ben Riffell

- Several upcoming shoots are scheduled, check the calendar.
- BGS� hosted annual 4-H Shoot with positive feedback
- Also hosted was a Trail Life event, with education and firearms instructions, positive feedback
- RSO Class scheduled for October 2
- State Hunters Education class was held last month, and another is being planned for November.
- Shotgun held a shoot for Wreaths Across America
- Shotgun also hosted 160 shooters for the Big Blue Cancer Blast to support the Markey Cancer Foundation.
- Dove Field has turned out to be a success. So far, 360 birds have been recovered and 25 additional small game permits have been bought specifically to hunt doves.

Lafe started a discussion about policies regarding camping at BGS� with the purpose of presenting a policy proposal at the next board meeting.

***Motion by:** John Burke, 2nd by Don Smallwood to cancel business credit line with PNC Bank*

***Motion:** Passes*

***Motion by:** Tim McCullar, 2nd by Don Smallwood for meeting to go into closed session.*

***Motion:** Passes*

***Closed:** 7:40 pm*

***Motion by:** Tim McCullar, 2nd by Don Smallwood for meeting to come out of closed session.*

***Motion:** Passes*

***Meeting Reconvened:** 7:50 pm*

***Motion by:** David Gahafer, 2nd by Andy Dillender*

I move that the Board of Officers and Directors of the Blue Grass Sportsmen’s League set a challenge goal of \$20,000.00 in new memberships, i.e. members who haven’t been members in the 2 years prior to application, brought to BGS� by the Shotgun Division (as documented by “Shotgun Division” named as a sponsor in the member’s application) within 3 months, starting October 1, 2022. If the challenge goal is met, BGS� will, in return, make a one-time purchase of \$10,000.00 in MEC traps to be used at the Shotgun Division.

Call for Question

***Motion:** Passes*

2022-2023 Budget presented by Ron Summers

Budget was reviewed by the board with discussions on several items.

Budget was based on a safe assumption of consistent revenue from 1200 members resulting in \$384K in revenue from memberships.

***Motion by:** John Burke, 2nd by Don Smallwood move to approve proposed budget as presented.*

***Motion:** Passes*

***Motion by:** Don Smallwood, 2nd by Nelson Bottoms for meeting to adjourn.*

***Motion:** Passes*

***Meeting adjourned:** 8:48 pm*